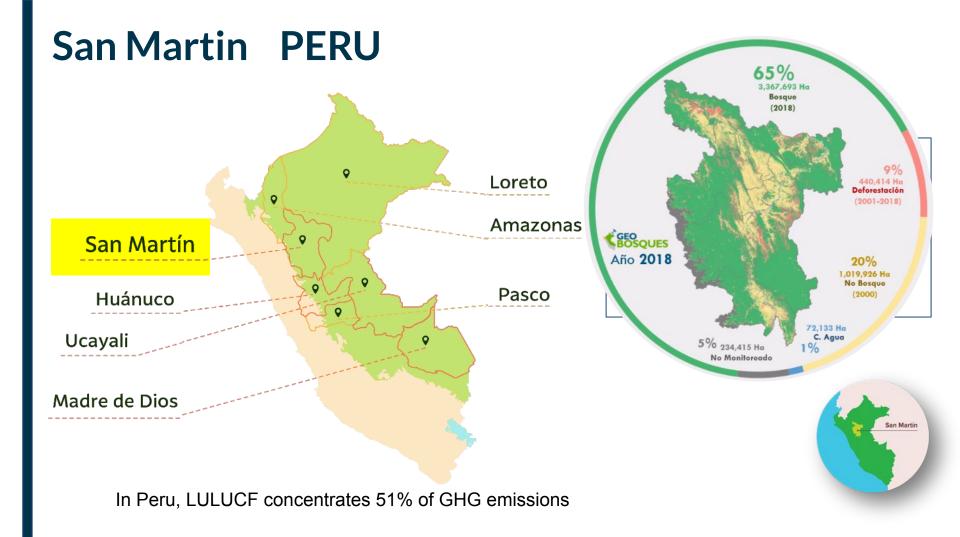




# Financing Investment in the Alto Mayo Landscape San Martin, Peru February 22, 2023

Prepared by Percy Summers of Conservation International for the, "Investing in Landscapes: A Challenge for Finance Innovation, A Wealth of Opportunity," virtual event convened by the 1000 Landscapes for 1 Billion People initiative, Laudes Foundation and IKEA Foundation on February 22, 2023.

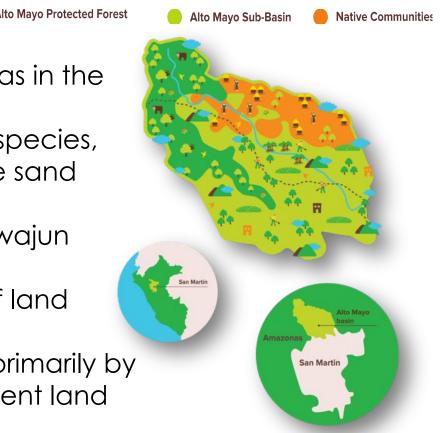


# Alto Mayo landscape context

San Martin, PERU

 780,500 has (including 182,000 has in the Alto Mayo Protected Forest)

- 300 + orchid species, 400 + bird species, high endemism, flooded & white sand forest ecosystems
- 283,000 population, including Awajun indigenous communities
- Coffee and rice main drivers of land use change
- High deforestation rates driven primarily by migrant smallholder farmers, recent land rental schemes



# Landscape partners in Alto Mayo













































# San Martin regional vision

By 2030, the San Martin region achieves sustainable development, improving its productivity and competitivity indexes through the production of goods and services with low carbon emissions, under an inclusive, gender and intercultural approach



Four development poles – one of which is Alto Mayo

# **Transformation strategy**

- Build trust between private and public sectors - (multidisciplinary beyond economic development)
- Regional Government leads (exchange with high level government officials)
- Strategies
  - \* Office for Sustainable Public Private Investments
  - \* Climate Change Strategy
  - \* Low Emissions Rural Development Strategy (San Martin)



# Alto Mayo Landscape Action Plan: Synergies for impact at scale

# Conservation and Restoration

- Conservation Corridor
- Watershed Management Plan
- Alto Mayo Protected Forest co-management
- Restoring connectivity with agroforestry systems

#### **Financial Mechanisms**

- Alto Mayo Protected Forest REDD+
- Awajun REDD+
- Payment for Ecosystem Services schemes (Calzada, Tingana, Mishquiyacu-Rumiyacu-Almendra)

#### **Enabling Conditions**

- Policies for private sector investments
- Conservation agreements as an institutionalized tool by governmental agencies
- Working Groups to engage different stakeholders in coffee and cacao

# Strengthening Capacities

- Private Public Sustainable Investments Office OPIPS
- Awajun Indigenous Federation of Alto Mayo FERIAAM
- Natural Protected Areas National Service SERNANP

#### **Public-Private Investments**

Regional level funding for agricultural investments (PRODAPPA)

# Landscape investments underway in Alto Mayo

- Coffee value chain (smallholder cooperative business model)
- Smallholder cacao centralized processing business model
- REDD+ forest carbon projects
   (Awajun, Alto Mayo Protected Forest and EcoTierra)
- Amazon Business Alliance supported businesses (Nuwas medicinal herbal teas; coffee & cacao value chains)
- Vanilla, pitahaya enterprises
- Tingana ecotourism venture support with Regional Government





# **Current financing**

**Private sector** in forest carbon projects (Alto Mayo Protected Forest and Awajun indigenous people)

**Payment for watershed services** in the cities of Moyobamba and Rioja

**Voluntary** company campaigns for forest conservation and restoration in coffee landscape (Starbucks)

Regional government support to local businesses through OPIPS)

**National government** programs for small businesses (Agroideas, Procompite)





# Landscape finance mechanisms

#### **Ecosystem Services Mechanisms**

- REDD+ Forest Carbon
- Water schemes (Moyobamba and Rioja)
- Scenic beauty (local conservation area Calzada)

#### **Private-Public Investment Office**

 Government investments in agricultural projects with private sector (PRODAPPA)

#### **Amazon Business Alliance Fund**

 Financing window within ABA to fund biobusinesses in Alto Mayo (Pucayagro, Nuwas, Coffee and Cacao cooperatives)



# De-risking investments/activities

#### Main Risks:

- Conservation/Restoration impact
- High level of uncertainty (informal economies)
- Limited number of investment-ready projects/biobusinesses



- Measure, monitor and communicate impacts at landscape scale (LandScale tool)
- Co-finance with public funds (OPIPS or other government programs)
- Design of a biobusiness incubator for creating future pipeline



# **Priority financing needs**

#### **Enabling investments**

- Measure/monitor and communicate impacts
- Strengthen local partner capacities (especially in finance, transparency, accountability)
- Promote knowledge and learning exchanges (value traditional knowledge, adopt new science/technology)

#### Asset investments - Regional Fund

- Improve conservation/restoration impact of existing investments
- Scale existing projects
- Incubate future pipeline of innovative investable businesses, esp. with indigenous people, women



# Landscape investment: lessons learned

- 1) Initial engagement with private sector requires other skills/language (different timing and expectations)
- 2) Exchange with other regions was key to mobilize interest from high level officials in SM
- 3) Value of ombining financing modalities public incentives (taxes), public-private investments, PES
- 4) Value of complementary tools to provide an integrated view of the territory e.g., Ecosystem Benefit Index, Solves, Water Heath Index
- 5) Importance of a standard tool for monitoring and communicating impact of investments across landscapes

#### **For More Information**

- Percy Summers psummers@conservation.org
  - https://www.conservation.org/peru

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